

SSP Direct Sales Units

NDC	Description	1994Q1											
		1991Q1	1991Q2	1991Q3	1991Q4	1992Q1	1992Q2	1992Q3	1992Q4	1993Q1	1993Q2	1993Q3	1993Q4
59930151504	ALBUTEROL	0	0	0	0	0	0	0	0	0	0	0	0
59930151672	ALBUTEROL	0	0	0	0	0	0	0	0	0	0	0	0
59930150006	ALBUTEROL	0	0	0	0	0	0	0	0	0	0	0	0
59930150008	ALBUTEROL	0	0	0	0	0	0	0	0	0	0	0	0
59930151701	ALBUTEROL	0	0	0	0	0	0	0	0	0	0	0	0
59930151702	ALBUTEROL	0	0	0	0	0	0	0	0	0	0	0	0
59930150200	ALBUTEROL	0	0	0	0	0	0	0	0	0	0	0	0
59930123501	INTRON	0	0	0	0	0	0	0	0	0	0	0	0
000985124201	INTRON	0	0	0	0	0	0	0	0	0	0	0	0
00098512501	INTRON	0	0	0	0	0	0	0	0	0	0	0	0
000985116801	INTRON	0	0	0	0	0	0	0	0	0	0	0	0
000985113301	INTRON	0	0	0	0	0	0	0	0	0	0	0	0
000985118401	INTRON	0	0	0	0	0	0	0	0	0	0	0	0
000985118402	INTRON	0	0	0	0	0	0	0	0	0	0	0	0
000985119101	INTRON	0	0	0	0	0	0	0	0	0	0	0	0
000985119102	INTRON	0	0	0	0	0	0	0	0	0	0	0	0
000985117901	INTRON	0	0	0	0	0	0	0	0	0	0	0	0
000985117902	INTRON	0	0	0	0	0	0	0	0	0	0	0	0
0009850527102	INTRON	47,127	47,625	53,691	52,716	50,508	44,454	56,237	55,950	52,903	45,084	47,133	43,426
0009850527106	INTRON	0	0	0	0	0	0	0	0	0	0	0	0
000985111001	INTRON	0	0	0	0	0	0	0	0	0	0	0	0
0009850528002	INTRON	17,139	20,212	20,340	20,420	20,827	19,715	21,174	20,638	18,523	14,576	14,844	16,526
000985064703	INTRON	63,396	80,321	79,544	85,882	78,031	89,953	108,851	98,839	79,036	80,162	96,563	103,153
000985064704	INTRON	82,072	61,315	76,703	86,123	77,019	99,349	89,335	110,573	94,802	100,811	106,118	117,083
000985064705	INTRON	1,468	7,396	7,160	8,853	9,389	11,047	10,663	13,354	12,050	13,048	17,706	18,174
0009850502002	INTRON	32,614	39,385	42,809	41,427	40,982	41,140	43,323	42,060	39,596	34,299	39,941	41,339
0009850512003	INTRON	0	0	6,004	11,790	21,331	30,509	29,095	29,617	27,075	33,404	33,190	37,519
000985012004	INTRON	0	0	0	0	0	0	0	1,240	721	873	950	1,038
000985012005	INTRON	0	0	0	0	0	0	0	0	0	0	0	1,663
000985053001	INTRON	4,096	5,400	5,981	5,012	5,291	3,882	3,716	4,315	4,102	3,213	3,840	4,403
000985064706	INTRON	0	0	0	0	0	0	0	4,498	2,218	3,757	4,211	5,936
000985064707	INTRON	0	0	0	0	0	0	0	0	0	9,014	9,014	6,661
000985064708	INTRON	0	0	0	0	0	0	0	0	0	5,862	1,893	2,270
0009850985001	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160001	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160002	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830161001	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160501	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160502	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160503	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160504	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160505	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160506	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160507	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160508	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160509	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160510	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160511	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160512	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160513	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160514	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160515	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160516	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160517	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160518	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160519	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160520	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160521	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160522	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160523	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160524	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160525	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160526	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160527	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160528	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160529	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160530	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160531	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160532	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160533	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160534	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160535	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160536	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160537	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160538	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160539	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160540	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160541	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160542	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160543	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160544	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160545	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160546	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160547	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160548	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160549	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160550	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160551	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160552	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160553	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160554	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160555	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160556	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160557	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160558	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160559	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160560	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160561	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160562	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160563	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160564	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160565	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160566	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160567	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160568	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160569	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160570	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160571	PERPHENAZINE	0	0	0	0	0	0	0	0	0	0	0	0
0009830160572	PERPHENAZINE	0	0										

1998Q3	1998Q4	1999Q1	1999Q2	1999Q3	1999Q4	2000Q1	2000Q2	2000Q3	2000Q4	2001Q1	2001Q2	2001Q3	2001Q4	2002Q1	2002Q2	
1,497,033	1,306,351	1,456,897	1,789,378	947,656	1,288,673	1,059,516	1,004,008	1,106,753	1,502,320	756,906	1,237,518	879,224	875,069	1,048,675	1,623,858	
84,149	90,614	89,816	125,582	69,842	65,388	89,767	0	0	0	0	0	0	0	0	0	
1,541,919	2,010,888	2,356,513	2,349,798	1,654,492	2,164,410	1,599,902	1,821,512	2,207,053	150,152	120,211	87,603	80,805	126,163	69,073	101,393	107,839
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
3,465	4,644	6,835	7,388	7,324	8,875	7,501	9,639	9,191	10,124	6,926	2,928	7,979	0	0	0	
7,743	14,074	16,075	12,512	14,389	14,141	16,218	20,482	17,375	18,617	15,717	6,172	13,173	4,277	3,210	4,441	
2,634	3,886	5,494	6,845	6,952	7,127	7,199	8,870	8,956	9,556	12,815	6,476	14,542	6,565	8,304	7,886	
16,137	13,457	20,865	12,893	13,772	13,259	15,384	19,945	16,059	14,170	13,449	5,317	10,050	5,610	11,339	9,671	
17,945	15,670	18,703	10,959	14,240	14,548	14,352	18,501	16,506	15,847	15,615	9,544	13,746	9,759	15,056	10,665	
68,192	62,058	69,447	23,245	24,249	7,558	5,447	-3,127	-2,917	-308	-334	-1,770	-164	-976	-51,655	-1,319	
83,712	62,492	59,190	15,809	16,887	23,008	22,286	22,784	12,209	15,808	10,423	4,059	13,434	5,631	6,685	9,882	
19,985	13,814	22,689	9,872	11,373	-2,424	-2,574	-1,596	-247	-686	-247	-61	-22	-85	-45	-9	
25,580	14,413	16,903	6,951	8,489	9,374	8,157	10,860	5,973	7,128	3,719	2,834	6,635	908	2,205	878	
29,992	25,670	37,649	19,096	20,540	-2,964	-2,043	-1,595	-1,013	-874	-36	-68	-143	-13	-163	-22	
4,302	4,377	5,578	2,168	3,795	8,171	6,845	3,177	4,777	4,942	415	3,981	1,793	2,225	2,670	2,670	
19,126	16,546	25,112	7,523	11,360	17,495	18,167	23,387	14,145	19,214	15,380	8,556	18,567	14,859	18,526	13,253	
-152	-80	-64	-33	-18	-13	0	0	0	0	0	0	0	0	0	0	
18,204	14,818	25,374	11,520	14,347	13,796	12,255	18,184	17,914	14,003	12,215	2,230	6,112	12,819	5,134	6,425	
7,621	6,807	10,769	4,935	5,531	6,492	6,985	8,347	6,871	6,859	7,273	4,742	7,408	5,310	6,604	7,807	
63,787	50,566	67,125	16,428	16,334	791	-1,255	-917	-2,888	-2,876	-3,340	-1,515	-561	-350	-244	-62	
-754	-770	-873	-481	-272	-105	-50	-5	-1	-1	-2	-2	-2	-2	-3	-8	
10,149	7,795	9,289	773	2,306	4,987	6,504	8,277	4,862	4,769	3,577	1,937	1,428	-1,728	-2,129	-2,250	
21,643	16,152	25,147	5,284	9,796	12,396	14,583	18,868	10,210	13,377	12,352	3,813	12,738	4,249	10,381	11,380	
-44	-14	-22	-5	-22	-4	-6	-2	0	0	0	0	0	-1	0	0	
-234	-209	-192	0	0	0	-58	-14	0	0	0	0	0	0	0	0	
23,428	21,551	28,825	12,952	19,317	20,367	20,375	27,511	31,030	23,982	24,202	20,372	31,115	24,779	38,288	23,483	
0	0	0	0	0	0	-3	-6	-3	0	0	0	-1	0	0	0	
-53	-37	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
-34	-4	0	0	0	-1	0	0	0	0	0	0	0	0	0	0	
-162	-129	-20	-1	-4	-3	0	0	0	0	0	0	0	0	0	0	
6,915	6,264	7,351	7,342	1,933	3,319	2,743	7,571	5,695	2,981	-778	-2,586	-1,081	-974	-714	-274	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	-5	0	
43,040	25,796	75,908	78,878	113,399	50,548	35,238	33,527	53,549	80,237	60,802	4,716	53,525	24,144	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
34,759	72,879	36,093	38,886	28,433	-	28,643	17,329	22,251	28,508	23,845	19,073	1,980	25,636	13,516	9,313	
0	0	0	0	0	0	2,336	5,275	11,433	13,207	9,974	11,599	10,262	9,754	19,197	19,197	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	-450	-450	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
0	0	0	0	0	0	0	0	0	0	0	0	0	0	-5	-5	
0	0	0	0	0	0	0	0	0	0	0	0	0	-26	-401	-401	
0	0	0	0	0	0	0	0	0	0	0	0	0	-2	0	0	

2002Q3	2002Q4	2003Q1	2003Q2	2003Q3	2003Q4	2004Q1
-77,477	-82,395	-57,419	-14,905	-65,058	-175,421	-64,372
79,600	452,281	389,076	287,087	287,059	480,504	333,332
-2,907	-2,640	-3,112	-1,920	-6,596	-480	-170
-27,164	-107,499	-209,777	-113,653	-122,014	-5,105	-1,723
190,364	1,210,360	762,760	778,773	1,171,145	830,043	
0	29,460	49,453	23,568	37,046	57,180	10,138
0	0	0	0	0	0	0
7,088	6,863	4,085	6,732	3,407	2,620	3,315
17,394	5,430	4,042	17,281	7,113	8,072	121
14,804	9,205	4,830	13,360	9,200	9,212	7,797
14,937	11,445	1,526	11,782	8,825	7,493	2,373
19,471	17,231	3,095	15,737	11,845	13,350	5,368
-1,387	-1,111	-460	-314	-63	-135	-14
-556	-1,143	-682	-479	-259	-157	-115
-48	-1	-100	-35	0	-3	-9
-1,166	-457	-209	-175	-101	-120	-6
-13	-13	-157	-3	-1	-11	-20
4,391	2,623	1,594	2,822	2,928	2,181	596
5,438	33,965	3,730	14,857	15,821	18,484	7,139
0	0	0	0	0	0	0
6,590	16,544	8,931	12,052	11,393	12,296	5,309
8,050	-84	-48	-186	-575	-319	-277
-7	-22	-6	-2	0	-1	0
-2	0	-1	0	4	0	0
-695	-318	-184	-47	-20	-9	-1
4,421	-106	-221	-1,576	-487	-491	-561
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
32,502	43,460	16,586	44,908	31,150	29,502	20,232
0	0	-1	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
-84	-4	-3	0	0	0	0
0	0	0	0	0	0	0
0	0	0	0	0	0	0
-8,671	-5,167	-2,708	-1,090	-584	-251	-63
0	33,171	11,405	11,677	13,655	9,607	7,108
-1,234	-1,398	-2,498	-13,080	-2,423	-835	-671
13,642	14,668	13,923	23,333	12,682	9,083	11,712
9,039	7,624	4,325	10,850	10,259	8,227	8,259
9,154	13,921	6,916	16,326	15,846	15,272	6,069
7,342	5,614	4,110	3,608	11,249	7,370	7,210
5,126	3,459	2,244	2,736	5,146	4,203	3,560
282	244	378	100	269	384	139
5,206	4,766	4,988	3,505	8,114	1,548	7,647
2,667	2,357	3,507	2,032	2,821	1,699	4,052

SSP Direct Sales Dollars

2001Q1	2001Q2	2001Q3	2001Q4	2002Q1	2002Q2	2002Q3	2002Q4	2003Q1	2003Q2	2003Q3	2003Q4	2004Q1
2,925,328	5,091,544	3,347,366	3,511,600	4,232,667	4,874,418	-339,449	-201,831	-125,931	54,755	-202,564	-492,510	-131,579
1,422,786	0	0	0	1,139,915	0	0	254,944	1,347,302	1,061,269	676,898	864,921	917,911
9,554,260	2,006,895	2,006,892	1,164,762	9,925,052	11,411,948	12,462,367	-422,816	63,217	274	-16,444	-68,322	-5,695
0	0	0	0	0	0	0	0	-108,359	-758,225	-361,756	-481,008	-28,243
0	0	0	0	0	0	0	652,749	4,418,353	4,311,024	2,553,632	2,476,071	3,596,157
2,235,830	923,018	2,637,548	572,827	1,086,948	1,458,104	2,384,196	2,274,828	1,378,826	2,512,138	1,287,711	0	0
2,986,893	1,003,657	2,606,314	758,224	1,630,570	1,552,600	3,621,844	1,044,184	819,157	3,989,336	1,681,740	988,622	1,194,101
8,311,703	4,283,421	9,708,276	4,496,372	7,844,373	6,627,806	10,238,810	6,411,018	3,343,753	10,146,429	6,793,417	1,835,823	8,947
2,495,515	1,076,164	2,075,516	1,173,067	1,897,979	1,756,069	3,167,040	2,487,907	349,596	2,739,425	2,060,772	7,108,396	5,814,687
4,248,324	2,683,700	3,913,581	2,900,482	4,422,751	3,063,520	5,682,127	5,189,943	962,175	5,051,088	3,811,432	4,379,552	859,015
-9,266	-52,117	-4,731	-28,802	-1,925,112	-33,807	-42,931	-32,947	-13,585	-9,488	-1,870	-3,436	-1,665
2,074,388	778,423	2,746,563	1,165,712	151,058	2,016,289	-124,331	-246,785	-230,651	-104,893	-57,586	-33,894	-24,620
-3,638	-2,914	-1,098	-4,206	2,227	-445	-2,375	-4,948	-152,653	-78,951	-62,974	-37,005	-148
1,212,870	896,145	2,296,921	294,460	769,258	285,372	-412,552	-112,552	-152,653	-62,974	-37,005	-38,697	-445
-3,207	-7,552	-14,103	-30,032	-30,032	-1,892	-946	-996	-9,025	-252	-99	-1,089	-2,714
2,273,412	2,768,074	1,077,398	1,626,482	1,882,114	2,949,130	1,791,074	1,337,750	2,168,529	2,224,235	1,654,086	359,752	-1,979
1,700,406	971,537	2,132,038	1,749,798	2,210,230	1,574,491	849,934	4,053,593	1,912,661	2,055,014	2,396,086	941,025	0
2,396,674	461,901	-118,636	6,268,104	1,097,205	1,343,821	0	0	0	0	0	0	0
2,024,586	1,367,889	2,108,609	1,574,511	2,533,782	2,230,821	1,382,415	3,479,317	1,476,764	2,734,011	2,589,897	2,793,111	1,198,241
-95,141	-44,418	-24,478	-9,867	-9,867	-7,096	-1,797	-208	-23,091	-14,180	-53,880	-167,605	-92,679
-57	-57	-28	-85	-85	-226	-226	-208	-553	-178	-59	-30	0
691,383	347,678	281,010	-382,877	-443,858	-55,374	-149,273	-70,783	-39,609	-10,444	-4,388	-1,918	-213
673,981	224,298	734,894	286,277	614,338	650,228	260,954	-6,228	-13,042	-92,272	-28,236	-27,943	-31,985
-5	0	0	-44	0	0	0	0	0	0	0	0	0
-657	-5	0	0	0	0	0	0	0	0	0	0	0
-28	-28	17,822,560	0	0	-254	0	0	0	0	0	0	0
13,398,701	10,928,007	22,310,970	13,912,082	18,993,558	25,848,068	10,138,699	28,870,333	20,054,478	18,928,886	13,227,074	0	0
0	0	-158	0	0	0	0	0	-158	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0
-9,058	-29,910	-8,196	-9,576	-6,653	-708	-479	29	1,006	0	-23	0	0
-14,880	-8,611	-6,140	-5,451	-1,119	-597	100	0	0	0	0	0	0
33,134	-24,273	-13,304	-9,203	-4,532	-5,301	-3,100	-637	1,135	-7	0	-21	0
55,781	-46,396	-16,257	-17,281	-10,308	-3,712	-1,230	12	328	0	0	0	0
0	0	0	0	0	0	0	0	0	-73	-19	0	0
2,105,787	48,333	2,046,494	861,339	-406,681	283,697	-371,949	-216,108	-117,233	-38,994	226	33,786	4,759
333,209	32,634	454,480	237,442	14,107	306,819	0	0	433,740	437,977	-25,317	-10,287	-2,688
5,944,555	5,353,519	5,106,457	8,432,940	6,248,939	8,816,032	7,684,381	8,219,027	8,347,695	14,911,501	8,183,697	5,871,290	36,435
11,470,570	10,262,920	11,085,549	6,243,352	18,081,145	22,237,154	21,145,324	18,126,915	10,063,025	26,098,104	24,964,713	20,425,103	21,011,182
738,886	674,755	606,276	938,152	1,417,888	1,208,540	1,070,190	1,651,302	751,984	2,097,374	733,813	1,971,973	786,112
5,710,334	1,499,769	1,364,710	2,030,056	1,955,679	3,040,844	3,350,964	1,416,927	433,740	376,927	431,797	174,432	3,662,132
5,510,192	6,059,426	5,348,708	4,034,747	6,059,886	9,188,573	7,599,301	-25,784	-46,263	-243,687	-43,957	-15,044	-11,164
972,243	2,151,203	1,185,139	1,198,944	601,121	2,383,987	1,943,676	154,605	143,959	216,532	216,532	20,879,848	5,980,126
111,044	110,978	85,036	110,561	101,184	165,605	154,070	147,712	98,806	261,940	50,357	305,415	259,065
218,302	173,349	191,128	202,983	325,417	297,769	270,741	424,718	356,916	182,252	208,600	0	0

SP Chargeback Dollars

	2003Q1	2003Q2	2003Q3	2003Q4	2004Q1
63,019.70	51,893.20	31,914.52	9,223.42	214.54	
62,147.66	48,082.71	54,410.85	102,225.83	101,366.99	
5,689.80	-28.20	3.76		0.00	
115,197.26	8,606.43	-53.46	0.00	0.00	
103,246.62	139,687.84	142,655.03	191,981.90	178,427.97	
93,246.88	74,077.38	42,720.81	117,519.33	141,493.55	
0.00	0.00	0.00	0.00	0.00	
936.75	8,389.62	5,145.06	3,213.80	3,039.01	
5,903.31	7,040.89	5,078.94	3,994.34	3,055.51	
27,292.01	37,677.12	29,204.41	28,062.51	38,536.35	
18,371.22	26,373.04	19,578.28	11,017.33	14,787.28	
64,453.59	61,158.59	52,755.30	50,914.20	67,369.55	
0.00	0.00	0.00	0.00	0.00	
0.99	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
2,477.91	6,812.33	6,440.08	4,092.17	3,073.17	
9,028.90	12,574.48	6,318.28	6,811.79	12,913.48	
5,694.72	12,784.70	10,337.63	6,898.06	8,817.61	
0.00	0.00	0.60	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
-0.06	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
157,558.61	175,647.77	166,301.91	152,912.06	172,398.33	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
0.00	-55.86	0.00	0.00	0.55	
0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	
-722.96	12,586.61	-132.34	548.81	1,851.78	
8,501.13	16,362.25	3,059.11	725.87	24,283.52	
-125.91	972.31	58.38	8.76	71.51	
3,135.84	2,151.02	316.40	165.28	2,286.84	
3,233.06	6,758.42	396.17	-384.71	1,736.19	
343.86	-989.71	0.05	0.10	1.30	
-37.37	201.77	14.58	42.35	46.21	
243.33	254.17	6.41	20.65	95.79	

SP Chargeback Units to Exclude from Direct Sales

	2002Q1	2002Q2	2002Q3	2002Q4	2003Q1	2003Q2	2003Q3	2003Q4	2004Q1
220,584.00	176,862.00	175,036.00	87,379.00	29,457.00	19,938.00	11,559.00	4,278.00	42.00	
0.00	0.00	24.00	307.00	3,473.00	2,986.00	5,147.00	15,450.00	14,214.00	
5,917.00	6,556.00	4,694.00	576.00	12.00	0.00	0.00	0.00	0.00	
34,132.00	27,275.00	23,566.00	119,663.00	4,078.00	350.00	0.00	0.00	0.00	
0.00	0.00	0.00	281.00	3,323.00	4,216.00	4,421.00	6,346.00	7,045.00	
0.00	0.00	0.00	4.00	562.00	784.00	1,028.00	1,357.00	2,157.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
843.00	682.00	827.00	1,113.00	1,309.00	1,230.00	1,057.00	1,046.00	1,021.00	
1,167.00	1,187.00	1,987.00	2,494.00	1,924.00	1,713.00	1,956.00	1,837.00	1,804.00	
1,285.00	1,123.00	1,137.00	1,293.00	1,380.00	1,577.00	1,816.00	1,738.00	1,658.00	
1,529.00	1,405.00	1,909.00	1,798.00	1,881.00	1,979.00	1,841.00	1,703.00	1,855.00	
2,637.00	2,547.00	2,933.00	2,794.00	2,372.00	2,852.00	3,070.00	3,151.00	2,888.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
1,829.00	1,981.00	1,442.00	222.00	42.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
1,102.00	658.00	380.00	35.00	0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
604.00	769.00	810.00	803.00	752.00	815.00	918.00	980.00	825.00	
6,363.00	7,339.00	6,020.00	7,255.00	6,530.00	6,588.00	5,488.00	6,883.00	7,130.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
1,948.00	2,100.00	2,588.00	2,571.00	2,322.00	2,864.00	2,463.00	2,395.00	2,386.00	
2,742.00	2,256.00	2,740.00	384.00	63.00	85.00	90.00	59.00	2.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
414.00	-1.00	21.00	2.00	0.00	0.00	0.00	0.00	0.00	
5,104.00	4,923.00	3,572.00	407.00	44.00	-1.00	4.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
6,205.00	6,207.00	4,867.00	6,849.00	6,870.00	7,323.00	7,323.00	6,811.00	6,308.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
289.00	459.00	15.00	0.00	0.00	0.00	0.00	0.00	7.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
5,987.00	4,996.00	1,343.00	39.00	72.00	69.00	186.00	160.00	129.00	
1,035.00	941.00	1,170.00	1,166.00	1,265.00	1,770.00	1,824.00	1,563.00	1,512.00	
317.00	350.00	507.00	629.00	867.00	1,064.00	1,474.00	1,448.00	1,638.00	
385.00	500.00	735.00	869.00	1,317.00	906.00	1,310.00	981.00	1,287.00	
285.00	327.00	446.00	469.00	727.00	775.00	1,282.00	1,325.00	1,455.00	
257.00	281.00	246.00	330.00	382.00	416.00	618.00	618.00	724.00	
22.00	14.00	30.00	35.00	29.00	56.00	101.00	101.00	73.00	
302.00	221.00	268.00	317.00	353.00	312.00	950.00	734.00	724.00	
151.00	104.00	163.00	116.00	262.00	328.00	555.00	304.00	553.00	

SSP Chargeback WAC to Exclude from Direct Sales

1998Q4		1998Q1		1998Q2		1998Q3		1998Q4		1999Q1		1999Q2		1999Q3		1999Q4		2000Q1		2000Q2		2000Q3		2000Q4		2001Q1		2001Q2	
776,016,84		1,279,012,52		1,325,169,09		1,539,778,16		1,378,210,15		1,871,160,68		1,312,621,50		1,241,762,19		1,299,983,98		1,386,434,39		967,412,69		807,244,30		715,228,47		908,580,37		699,448,26	
217,761,22		333,313,90		245,432,40		246,378,39		191,316,60		233,537,82		134,195,13		210,008,59		237,869,84		258,428,93		169,449,22		129,010,92		168,209,17		163,883,62		105,392,14	
235,507,36		1,588,569,75		1,321,378,30		1,381,362,95		671,131,88		852,085,46		644,957,18		502,634,40		625,882,15		609,919,57		467,459,86		363,584,24		410,480,27		334,072,84			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00		0.00			
0.00		0.00		0.00																									

2001Q3	2001Q4	2002Q1	2002Q2	2002Q3	2002Q4	2003Q1	2003Q2	2003Q3	2003Q4	2004Q1
913,530.48	880,795.63	950,429.04	535,985.78	515,916.89	273,691.72	103,145.84	70,038.64	40,451.84	14,952.77	118,02
80,351.00	0.00	0.00	0.00	67.44	1,115.04	12,257.56	10,971.09	18,047.56	54,549.67	49,953.11
230,551.20	79,551.83	102,224.64	80,264.50	55,381.04	6,332.60	0.00	0.00	0.00	0.00	0.00
0.00	326,874.30	284,809.57	134,988.90	112,169.47	630,686.94	19,418.91	1,451.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	1,371.28	15,228.80	19,688.44	20,555.27	29,147.05	32,577.25
0.00	0.00	0.00	0.00	0.00	47.80	6,692.54	9,262.79	12,083.16	15,872.11	25,171.89
274,465.36	321,847.44	289,467.32	224,511.88	295,203.48	406,806.30	493,470.19	481,545.00	413,815.50	409,117.50	414,587.18
188,387.62	360,682.08	248,754.38	255,128.58	421,328.52	546,888.62	434,880.98	402,366.77	459,208.65	431,492.93	391,214.77
945,714.66	970,720.58	912,979.65	797,880.27	811,876.98	945,211.34	1,038,937.14	1,224,806.77	1,421,946.16	1,360,871.38	1,274,520.44
311,068.60	384,104.06	325,891.06	298,461.70	409,397.66	384,210.14	425,307.27	464,847.31	432,432.49	400,017.67	452,162.84
835,326.32	740,785.62	780,689.86	754,013.88	873,074.60	850,507.48	746,030.00	930,760.82	1,001,618.20	1,028,045.26	978,561.43
0.00	656,044.92	389,898.66	422,236.34	307,347.88	47,317.08	8,951.88	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
323,611.86	306,216.88	391,474.48	235,747.92	134,991.20	12,453.40	0.00	0.00	0.00	0.00	0.00
555,578.75	559,866.12	429,135.96	539,261.91	578,836.25	586,433.58	566,537.56	638,153.15	718,803.18	767,349.80	670,162.29
1,004,173.85	1,076,620.30	990,208.52	868,946.70	716,071.78	883,480.26	819,969.87	856,928.84	716,204.72	898,087.74	965,389.18
280,589.72	136,009.72	415,204.92	447,594.00	553,037.98	563,818.80	524,911.65	672,812.72	578,534.07	562,561.55	581,565.65
870,150.98	861,328.30	811,741.68	687,886.24	811,172.36	113,679.36	18,850.52	25,163.40	26,643.60	17,468.36	592.08
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
190,808.30	41,517.98	88,264.56	-213.14	4,475.04	426,28	0.00	0.00	0.00	0.00	0.00
273,475.24	262,144.44	302,177.32	291,450.72	211,462.40	24,084.40	2,604.80	-59,20	236,80	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3,410,761.98	3,501,524.75	3,673,639.98	3,674,978.49	2,895,570.39	4,168,167.19	4,314,087.86	4,778,391.69	4,771,805.63	4,443,958.51	4,273,624.88
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
41,049.00	35,635.25	12,335.33	19,613.07	640.95	0.00	0.00	0.00	0.00	0.00	135.17
106,434.80	130,122.64	112,256.25	93,675.00	25,181.25	731.25	3,106.52	3,096.03	8,345.82	7,179.20	5,987.07
379,738.84	501,080.37	582,326.91	544,805.61	695,413.55	708,884.20	1,523,268.24	2,170,716.90	2,746,928.80	3,805,425.80	3,738,301.60
536,505.56	625,214.09	713,471.88	812,319.70	1,206,029.91	1,523,630.45	1,142,375.70	1,177,227.84	1,021,684.03	1,049,712.45	4,557,223.20
36,838.00	48,686.55	43,605.01	57,686.98	81,246.75	105,309.59	112,50	164,111.94	116,837.42	124,036.27	178,798.37
75,188.85	127,678.58	128,688.48	151,747.54	211,389.62	227,326.15	363,649.75	400,163.50	651,621.08	684,150.50	808,557.80
316,717.50	408,346.30	380,713.32	406,543.83	364,919.53	498,515.87	586,632.04	671,240.96	997,180.08	997,180.08	1,258,831.60
48,178.84	103,155.76	123,141.16	81,934.89	179,076.22	212,849.30	181,640.55	361,438.00	661,879.25	508,338.73	25,172.56
4,114.24	3,932.41	8,494.76	6,388.28	7,972.23	9,585.48	10,971.98	10,065.12	30,647.00	23,678.84	39,237.28
9,454.06	12,850.32	16,948.55	12,031.66	19,452.06	14,075.52	35,210.79	42,334.96	69,052.45	77,010.43	

SP REBATE AMOUNTS

CATEGORY	Health Costs & Budgets	
SUBCATEGORY	Prescription Drugs	
TOPIC	Total Sales for Retail Rx Drugs	
CHARACTERISTIC		
Datatype	currency	
Full Title	Total Retail Prescription Sales (in Thousands of Dollars), 2003	
United States	163,358,121	% of U.S.
Alabama	3,321,146	2.03%
Alaska	280,782	0.17%
Arizona	2,357,565	1.44%
Arkansas	1,799,673	1.10%
California	13,926,171	8.52%
Colorado	1,935,084	1.18%
Connecticut	2,206,606	1.35%
Delaware	532,275	0.33%
District of Columbia	344,085	0.21%
Florida	10,570,230	6.47%
Georgia	4,892,222	2.99%
Hawaii	514,721	0.32%
Idaho	626,144	0.38%
Illinois	6,804,401	4.17%
Indiana	3,798,690	2.33%
Iowa	1,865,373	1.14%
Kansas	1,626,106	1.00%
Kentucky	3,098,998	1.90%
Louisiana	3,071,870	1.88%
Maine	814,558	0.50%
Maryland	3,621,860	2.22%
Massachusetts	4,318,050	2.64%
Michigan	5,913,340	3.62%
Minnesota	2,702,691	1.65%
Mississippi	1,984,158	1.21%
Missouri	3,389,349	2.07%
Montana	410,336	0.25%
Nebraska	898,599	0.55%
Nevada	936,007	0.57%
New Hampshire	703,292	0.43%
New Jersey	5,367,282	3.29%
New Mexico	778,200	0.48%
New York	12,190,217	7.46%
North Carolina	5,951,652	3.64%
North Dakota	302,182	0.18%
Ohio	6,481,226	3.97%
Oklahoma	1,901,293	1.16%
Oregon	1,543,259	0.94%
Pennsylvania	7,346,436	4.50%
Rhode Island	601,630	0.37%
South Carolina	2,773,113	1.70%
South Dakota	383,804	0.23%
Tennessee	4,603,542	2.82%
Texas	11,111,436	6.80%
Utah	1,071,511	0.66%

Vermont	342,702	0.21%
Virginia	3,858,519	2.36%
Washington	2,817,569	1.72%
West Virginia	1,406,035	0.86%
Wisconsin	3,005,803	1.84%
Wyoming	256,333	0.16%

These data are based on Vector One(TM):National by Verispan, L.L.C., which collects data from a panel of retail pharmacies, third party payers, and data providers. Data shown here are for calendar year 2003. Retail pharmacies include independent pharmacies, chain pharmacies, food stores, and mass merchandisers found in 814 defined regional zones. These data describe the total sales for retail pharmacies only and exclude those filled by mail order. The total sales reflects the amount the pharmacies are paid for all prescriptions filled. Mail order sales totaled \$34.9 billion or 17% of total sales in 2003 according to industry statistics reported by The National Association of Chain Drug Stores (<http://www.nacds.org/wmspage.cfm?parm1=507>).

Rx drugs or Prescriptions: All products filled by retail pharmacies, including new prescriptions and refills of both brand name and generic drugs. These products exclude drugs purchased without a prescription (i.e., over the counter items).
 Retail Price: The total price the pharmacies charge for prescriptions.

Vector One(TM):National from Verispan, L.L.C.: Special Data Request, 2004.

<http://www.statehealthfacts.kff.org/cgi-bin/healthfacts.cgi?action=profile&area=Massachusetts&category=Health+Costs+%26+Budgets&subcategory=Prescription+Drugs&topic=Total+Sales+for+Retail+Rx+Drugs>

Accessed on 11/2/05: